



**RedTeam Flex**

**as a Procore Alternative**

## What makes contractors turn to RedTeam Flex?

Procore was built as a general-purpose tool to meet the needs of multiple parties on a construction project, including general contractors (GCs), subcontractors, owners and designers. It's not tailored to the needs of GCs, but caters most to project owners and the information they require.

[RedTeam Flex](#) is a highly configurable construction management solution trusted by more than 850,000 construction professionals, designed to help you manage your construction projects from start to finish.

It's tailored to the needs of commercial general contractors. We know that construction is an inherently complex process. That's why our workflows help to manage and mitigate risk from preconstruction through project closeout. Features, processes and workflows are built to solve the challenges you face day-to-day:



- Transparent pricing. You know upfront how much you'll pay
- Robust vendor, client and employee management features
- Smart subcontract technology
- Integrated estimating and construction management
- Real-time Work in Progress (WIP) schedule
- Powerful financial reports at the project- and company-level



## Similarities between

## RedTeam Flex and Procore

1.

Seamless team collaboration

2.

Robust drawing markups

3.

Strong field management

4.

Owner reporting

5.

Unlimited users, projects and storage







# DIFFERENCES BETWEEN REDTEAM FLEX AND PROCORE



## All-Inclusiveness

- ✔ **RedTeam Flex** includes all the tools you need to manage your business, from opportunity tracking/business development, bidding, project management and project financials through closeout.
- ✔ **Procore** requires the use of third-party add-on applications for numerous functions, such as managing leads, vendor credential requirements and comprehensive financial reports. Unlike Procore, RedTeam Flex offers a place to manage company-owned equipment or vehicles.

## Company and Contact Management

- ✔ Clients with whom you have contracts, marketing interactions, and negotiated pricing rates are very different from vendors to whom you issue contracts, track insurance credentials, bidding qualifications, and trades. RedTeam understands the nuances of these relationships. **RedTeam Flex** provides far more robust tools for each entity type and easily allows for entities to fall under multiple types when appropriate.
- ✔ **Procore** incorporates no management of the relationship between your business, your team and outside entities. All contacts, including your own employees, are entered in the same form with no regard to the nuances of the relationship.





# DIFFERENCES BETWEEN REDTEAM FLEX AND PROCORE



## Financial Management and Reporting

- ✓ **RedTeam Flex** is a General Contractor's most comprehensive and robust [financial management tool](#). The data you get by managing projects with RedTeam Flex is second to none. Track project financials from estimating and budget management, including the latest revised Estimated Cost at Complete, to the Project Financial Overview, which provides real-time insight into the financial health of the project. High-level business financials include things like Work in Progress ("WIP") schedule and Revenue and Gross Profit reports.
- ✓ Procore doesn't generate WIP reports with comprehensive financial reporting.

## Contract Discipline

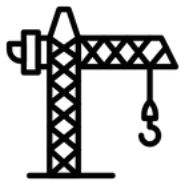
- ✓ **RedTeam Flex** focuses on contract formation as an existential business process. We strive to ensure contract consistency and completeness by using automation to displace manual, error-prone workflows. RedTeam Flex supports best practices for contract compliance (i.e., allowing you to check and require Vendor insurance credentials before executing a subcontract with them). The Roles and Permissions in RedTeam Flex are comprehensive and flexible to ensure that users do and see exactly what they should within a project.
- ✓ In contrast, **Procore** doesn't incorporate the same level of stringent control over roles and permissions for viewing and sharing. Procore allows for fewer specific distinctions between roles, which could lead to mistakes.



# So, why are contractors turning to RedTeam Flex as a Procore alternative?

## 1 Subcontractor Management

RedTeam Flex offers a host of tools for [subcontractor management](#). All the companies you deal with are separated within RedTeam Flex's menu as Vendors, Clients or Third Parties for easy filtering and reporting, viewing historical data and tracking their current work. Procore has limited tools for subcontractor management. In fact, they house all companies in a single area, with no way to easily distinguish between entity types.



## 2 We come from construction

RedTeam Flex was truly [born out of construction](#). RedTeam's founder is a general contractor who built the solution to help his own construction company manage the inherent risk of this business. All of the RedTeam Flex tools were developed with risk mitigation in mind.

## 3 You get 100% of RedTeam Flex

When you invest your business in RedTeam Flex we give you every feature of RedTeam Flex at [no extra cost](#). You can choose to expand on RedTeam Flex's extensive functionality with TeamPlayer for RedTeam Flex, a fully integrated vendor collaboration portal, or Fieldlens by RedTeam for additional jobsite collaboration features.



## 4 End-to-end collaboration

RedTeam Flex is a single solution that offers smooth collaboration among your entire team, tailored to your project needs, from field to office. Documents, images and drawings are uploaded once with no double entry. Metadata capture and timestamps all comments and views, giving you complete transparency.





# COMPARISON GUIDE

	RedTeam Flex	Procore
Design Coordination	✓	✓
Estimating, Bid Solicitation, Financials	✓	✓
Vendor Portal	✓	✗
Vendor Relationship Management	✓	✗
Project Management	✓	✓
Quality and Safety	✓	✓
Enforceable Guided Workflows	✓	✗
Gantt Schedule Builder	✓	Upload/viewer only
Customized Reports Builder	✓	✓
Comprehensive Mobile App	✓	✓
Company-Level Dashboards	✓	✓
Drawing Management	✓	✓
BIM Viewer	✗	✓
Unlimited Users, Data, Support	✓	✓
Enforced Procedures	✓	✗
<a href="#">Transparent Pricing</a>	✓	✗



# MORE REASONS WHY REDTEAM FLEX IS A GOOD ALTERNATIVE TO PROCORE

If you're still wondering [why you should choose RedTeam Flex](#) instead of Procore, the comparison guide below will help clarify and guide your purchase decision.

## RedTeam Flex

## Procore



### Detailed financial reporting.

RedTeam Flex features robust, detailed financial visibility and reporting, including a WIP report.

### Limited financial reporting.

Procore offers only basic financial information, with no key visibility and reporting and no WIP report.



### RedTeam is your partner.

You'll have a dedicated Implementation Specialist and Client Success Manager from day one. RedTeam is invested in your success.

### Procore doesn't treat you like a partner.

Support is more limited. Only large accounts are assigned a single Implementation Manager or Customer Success member.



### RedTeam Flex provides more integrated bidding, estimating, and budget-building tools.

### Procore's estimating tool is a module that needs to be purchased and added separately.



### Built for commercial GCs

RedTeam Flex was built by and for commercial GCs, with workflows you need to reduce risk and increase profitability.

### Workflows not specifically for GCs.

Procore was built as a general purpose tool to cater to multiple parties on a construction project, particularly owners.



### Very granular permissions.

Within RedTeam Flex, project team members are enabled to access and interact with exactly what they need to complete tasks, no more and no less.

### Less granular permissions.

Procore's permissions reach a different level of specificity, potentially allowing outside users to view or interact with data they should not be accessing.



### Contractor-friendly pricing.

One transparent price buys you all of RedTeam Flex. No hidden costs.

### Complicated pricing structure.

Procore is segmented into product packages, or modules; each module is priced differently.







**Is RedTeam Flex**

**right for your business?**

RedTeam Flex has [best-in-class vendor management features](#) and streamlined project management workflows. With RedTeam Flex, general contractors in the commercial construction space and specialty contractors can:

- ✔ Establish unit price rates by client.
- ✔ Set up enforceable workflows embedded into the platform and create your own filtering criteria and custom fields to organize and sort through data to make data-driven decisions.
- ✔ Leverage the change order workflows that guide your project management team on the steps needed for a complete change order package.
- ✔ Create an estimate complete with embedded unit prices and estimate detailed reports.
- ✔ Easily send templated proposals adhering to company-specific verbiage.
- ✔ Keep track of onsite progress with data and media seamlessly from the jobsite.
- ✔ Submit AIA-style billing for work completed, including any related backup documentation.
- ✔ Manage the entire contract in one software solution.
- ✔ Communicate information without the use of personal emails, ensuring data is properly captured.
- ✔ Automate all of your processes, allowing your team to manage more projects with less effort.

...and much more!







## What our clients are saying...



*"We came to RedTeam Flex having used several other software that just didn't have the breadth that we needed... RedTeam Flex has allowed my entire team to pull together and operate in one software which is pretty nice."*

David Hillmer, CEO  
**Pioneer Contracting**



*"Since implementing RedTeam Flex, its technology has helped the office stay connected with the field and manage projects remotely when we need it most. By having all of our critical information in a single environment, RedTeam Flex has streamlined interaction within our company, ultimately providing greater efficiency."*

Tim Smith,  
**Wharton-Smith**



*"RedTeam [Flex] has been a game-changer for our project management. Its intuitive interface, robust features, and seamless collaboration tools have greatly streamlined our workflow. Managing costs, schedule, and communication has never been easier. RedTeam [Flex] has truly elevated our project management experience."*

Christian Crenshaw, CEO  
**CMC Development & Construction**

## If you're still "on the fence"...

The best way to decide if you should move to RedTeam Flex is to check us out! [Let's chat](#) about your needs and explore how RedTeam could offer you a better construction management solution.

**BOOK A DEMO**